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# Vol. IX, Tab 41 - Ex. 28 - Rosetta Stone Unjust Enrichment Calculations

Rosetta Stone

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## Automated Citation

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Rosetta Stone, LTD v. Google, Inc.  
 Analysis of Mr. Malackowski's Classifications  
 Maximum Unjust Enrichment by Classification

Schedule A

Classification	Google Revenue	Deductible Expenses	Google Revenue Less Deductible Expenses	Proportion Attributable to Google's Contributions	Maximum Unjust Enrichment
	[a]	[b]	[c]	[d]	[e]
Known Distributor	\$697,191	\$92,008	\$605,184	47.4%	\$318,518
Affiliate - CJ	\$207,666	\$26,629	\$181,036	47.4%	\$95,282
Site Unavailable	\$113,257	\$14,791	\$98,466	47.4%	\$51,824
Unauthorized Aggregator	\$36,335	\$4,715	\$31,620	47.4%	\$16,642
Affiliate	\$63,771	\$8,179	\$55,592	47.4%	\$29,259
Competitor/Pirate	\$67,711	\$9,427	\$58,284	47.4%	\$30,676
Links to Known Distributor	\$7,594	\$1,053	\$6,541	47.4%	\$3,442
Preferred Affiliate	\$12,161	\$1,559	\$10,602	47.4%	\$5,580
Below 100 Click Threshold	\$10,266	\$1,395	\$8,871	47.4%	\$4,669
Potential Standard Affiliate	\$14,593	\$1,878	\$12,715	47.4%	\$6,692
Indirect Known Distributor	\$300	\$43	\$257	47.4%	\$135
<b>Total</b>	<b>\$1,230,845</b>	<b>\$161,677</b>	<b>\$1,069,168</b>		<b>\$562,720</b>

Source:

I have not included Revenue classified as Rosetta Stone Operated or Unrelated/Informational.

Source:

[a] Schedule Source

[b] Schedule A.1

[c] = [a] - [b]

[d] Expert Report of Michael J. Wagner, January 20, 2010, p. 34.

[e] = (1 - [d]) \* [c]

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