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SUPERIOR COURT OF THE STATE OF WASHINGTON IN AND FOR KING COUNTY

corporation; and FITNESS ANYWHERE LLC, a Delaware limited liability company,

Plaintiffs,

v.

CHENG HAK YUNG a/k/a JOANA WONG FERREIRA, an individual; MAN HONG "SANDRA" CHAU, an individual; and JOHN DOES 1-10,

AMAZON.COM, INC., a Delaware

Defendants.

No.

COMPLAINT FOR INJUNCTIVE AND OTHER EQUITABLE RELIEF, AND MONETARY DAMAGES

Plaintiffs Amazon.com, Inc. ("Amazon") and Fitness Anywhere LLC ("TRX") (collectively, "Plaintiffs") bring this action to enjoin infringement and misuse of intellectual property rights, in addition to other relief, against Defendants Cheng Hak Yung a/k/a Joana Wong Ferreira; Man Hong "Sandra" Chau; and John Does 1-10, and allege as follows:

INTRODUCTION

1. After graduating from the University of Southern California, TRX founder and inventor Randy Hetrick spent the next 14 years of his life serving this country as a Navy SEAL commando. His operational career culminated as a Squadron Commander of the SEAL's elite special missions unit. In 1997, in need of a way to maintain peak physical condition while on deployment, Hetrick pieced together a jujitsu belt, parachute webbing and sheer ingenuity to develop the first version of the TRX® Suspension TrainerTM.

COMPLAINT - 1

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- 2. Over the next seven years, Hetrick sought and earned his MBA from Stanford University, refined the TRX® Suspension TrainerTM, and prepared to bring it to market. On March 22, 2004, Hetrick began selling the Travel X—the precursor to the TRX® Suspension TrainerTM—out of the trunk of his car in San Francisco.
- 3. Since 2004, TRX has grown into a world-class and globally recognized fitness brand, encompassing fitness gear and products, training, and education. TRX became a staple component in U.S. Marine Corps training. By 2009, TRX could be found in gyms in more than 60 countries, with more than one million active users. TRX has continued to develop new fitness products and education, all built around the TRX brand's arduous quality standards and innovative designs.
- 4. TRX has become a leading provider of fitness-related technology, equipment, workout programs, and education courses. TRX is also the exclusive owner of the brand TRX®. TRX designs, manufactures, and sells, among other things, resistance products, including various straps and ropes that are designed for body-weight resistance exercise (collectively, the "TRX Products"). TRX and its predecessors began using TRX brand in 2004 and have continuously sold fitness equipment under the internationally recognized and federally registered TRX® trademark and other trademarks (collectively, the "TRX Trademarks").
- 5. TRX Products have become enormously popular among professional athletes and recreational fitness enthusiasts alike. People at all fitness levels now train with TRX—from everyday people who want to feel and look their best, to some of the world's most elite athletes. TRX Products are used routinely by all four branches of the military, and can be found in the locker rooms of Major League Baseball teams, National Football League football teams, UFC fighters, and Olympic-level cyclists, swimmers, and runners. Among the purchasing public, genuine TRX Products are instantly recognizable as such. In the United States and around the world, the TRX® brand has come to symbolize high quality. TRX Products are among the most recognizable pieces of fitness equipment in the world.

- 6. TRX Products are distributed and sold to consumers through various sales channels, including the official trxtraining.com website, the TRX Training Center in San Francisco, tradeshows and industry events, and the official TRX storefront on Amazon.com.
- \$50 million in recent years. One key catalyst behind such tremendous revenue growth was the investment that TRX made in its ecommerce sales channels which specifically included TRX's launch of genuine TRX Products on Amazon in 2008. TRX was then able to customize its marketing and sales presence on Amazon through the creation of TRX's Amazon storefront and coordinate its optimization efforts on this storefront with the Amazon retail team. These efforts, coupled with the strategic positioning of TRX Products on the TRX Amazon storefront, have enabled TRX to reach new levels of success, and have exposed TRX Products to the millions of global consumers that shop on Amazon.com every day. The TRX Amazon storefront enhances awareness of TRX, its brand, and the TRX Products, and it has a strong complementary impact on TRX's overall marketing and sales strategy, furthering TRX's credibility and brand recognition as the preeminent functional training company in the world today.

* * *

- 8. Since opening its virtual doors on the World Wide Web in July 1995,
 Amazon.com has become one of the most trusted consumer brands in the world. Each day,
 millions of consumers use Amazon's website to purchase a wide range of products across
 dozens of product categories from Amazon and third-party sellers. The Amazon brand allows
 customers to shop with confidence online from Amazon's numerous websites around the world.
- 9. Amazon depends on its reputation as an online marketplace where customers can conveniently select from the widest array of legitimate goods and services at competitive prices. Amazon's customers trust that when they make a purchase through Amazon's website—either directly from Amazon or from one of its millions of third-party sellers—they will receive authentic products manufactured by the true manufacturer of those products.

- 10. A small number of bad actors seek to abuse that trust by creating Amazon Seller Accounts and using Amazon's marketplace to market, sell, and distribute counterfeit goods. These sellers misuse and infringe the trademarks and other intellectual property of the actual manufacturer or rights owner of those goods to deceive consumers and Amazon. When customers purchase counterfeit goods, it undermines the trust that customers, sellers, and manufacturers place in Amazon, thereby tarnishing Amazon's brand and causing irreparable reputational harm.
- 11. Amazon has zero tolerance for counterfeits, and has invested heavily in protecting the integrity of the Amazon marketplace for consumers, sellers, and manufacturers. Amazon's anti-counterfeiting policy clearly prohibits the sale of counterfeit products: "The sale of counterfeit products, including any products that have been illegally replicated, reproduced, or manufactured, is strictly prohibited."
- 12. Amazon invests tens of millions of dollars annually developing sophisticated technology to detect bad actors and potentially counterfeit products, and it employs dedicated teams of software engineers, research scientists, program managers, and investigators to operate and continually refine its anti-counterfeiting program. Among other things, when sellers register to sell products through Amazon's Marketplace, Amazon's automated systems scan information about the sellers for signals that the sellers might be bad actors, and Amazon blocks those sellers during registration before they can offer any products for sale. On an ongoing basis, Amazon's systems also automatically and continuously scan thousands of variables related to sellers, products, and offers to detect activity that indicates products offered by a seller might be counterfeit. Amazon uses innovative machine learning to improve its automated systems in order to anticipate and stay ahead of bad actors. Numerous Amazon investigators around the world respond quickly to review any listing identified as a potential counterfeit product. These investigators also review notices of claimed infringement from rights owners, who know their

¹ Available at https://www.amazon.com/gp/help/customer/display.html?nodeId=201166010.

products best. When Amazon finds counterfeit products from whatever source, it removes those products immediately. Amazon regularly suspends or blocks sellers suspected of engaging in illegal behavior or infringing others' intellectual property rights.

13. Amazon works closely with brands and rights owners, including TRX, to strengthen protections for their brands on Amazon.com. In addition, Amazon partners with rights owners, including TRX, and with law enforcement to identify and prosecute sellers suspected of engaging in illegal activity. Lawsuits like this one, targeted directly at identified bad actors, further complement Amazon's efforts to prevent the sale and distribution of counterfeit goods.

* * *

- 14. As described throughout this Complaint, Defendants used Amazon's marketplace to market, sell, and distribute counterfeit TRX Products. Defendants have deceived Amazon's customers and Amazon, infringed and misused the intellectual property rights of TRX, and harmed the integrity of Amazon's marketplace, by selling and/or offering for sale unauthorized and unlicensed products, including fitness equipment, using counterfeit versions of TRX's federally registered trademarks.
- 15. Amazon and TRX share a common interest in defeating Defendants' illegal scheme. As a result, Amazon and TRX have cooperated closely in investigating Defendants and are filing this action jointly to combat these online counterfeiters and to protect unknowing customers from purchasing these counterfeit products. The harm to both TRX and Amazon caused by Defendants' unlawful conduct will continue unless Defendants are immediately and permanently enjoined from infringing TRX's intellectual property rights and from using Amazon's website to sell goods or services.
- 16. Amazon and TRX therefore jointly and individually bring claims for injunctive and other relief against Defendants, including claims for declaratory judgment, trademark infringement, unfair competition and false advertising in violation of the Lanham Act (15 U.S.C.

§ 1125), common law breach of contract, imposition of a constructive trust, and accounting of Defendants' ill-gotten gains.

PARTIES

- 17. Amazon is a Delaware corporation with its principal place of business in Seattle, Washington. Through its subsidiaries, Amazon owns and operates the Amazon.com website and equivalent international websites. Amazon has more than 250 million active customers.
- 18. TRX is a Delaware limited liability company with its principal place of business in San Francisco, California.
- 19. On information and belief, Defendant Cheng Hak Yung a/k/a Joana Wong Ferreira ("Ferreira") is a resident of Oakland Gardens, New York.
- 20. On information and belief, Defendant Man Hong "Sandra" Chau ("Chau") is a resident of Flushing, New York.
- 21. On information and belief, Defendants Ferreira and Chau own, operate, supervise, and/or control the conduct of a business enterprise, the true name of which remains unknown due to Defendants' intentional and fraudulent efforts to hide their own identities and the identities of that enterprise. By themselves and through their business enterprise, Defendants either personally participated in and/or had the right and ability to supervise, direct, and control the wrongful conduct alleged in this Complaint, and derived a direct financial benefit from that wrongful conduct.
- 22. On information and belief, Defendants John Does 1–10 (the "Doe Defendants") are individuals and entities who reside in the United States and in foreign jurisdictions. On information and belief, the Doe Defendants are an interrelated group of counterfeiters working in active concert to knowingly and willfully manufacture, import, distribute, offer for sale, and sell products bearing counterfeit versions of the TRX Trademarks. The Doe Defendants supplied the counterfeit TRX Products described below to the other Defendants and knew and intended that such products would be resold to consumers in the United States, including in the State of Washington.

JURISDICTION & VENUE

- 23. The Court has original subject matter jurisdiction pursuant to RCW 2.08.010.
- 24. The Court has personal jurisdiction over all Defendants because they transacted business and committed tortious acts within and directed to the State of Washington, and Plaintiffs' claims arise from those activities. Defendants reached out to do business with Washington residents by operating one or more commercial, interactive internet storefronts through which Washington residents can purchase products bearing counterfeit versions of the TRX Trademarks. Each of the Defendants has targeted sales from Washington residents by operating these internet storefronts that (i) offer shipping to the United States, including Washington; (ii) accept payment in U.S. dollars; and (iii) on information and belief, sold products bearing counterfeit versions of the TRX Trademarks to residents of Washington. Each of the Defendants is committing tortious acts in Washington and has wrongfully caused TRX substantial injury in Washington.
- 25. The Court also has personal jurisdiction over Defendants Ferreira and Chau because, on information and belief, using fictitious names, they entered into and/or conspired with one another to enter into a contract with Amazon in which they expressly consented to jurisdiction in this Court.
- 26. Venue is proper in this Court pursuant to RCW 4.12.025 because, on information and belief, Defendants entered into agreements with Amazon in King County, and Amazon performed work under that agreement within King County. Venue is also proper in this Court pursuant to Civil Rule 82(a) because (i) Defendants performed acts in King County giving rise to service pursuant to RCW 4.28.180 and 4.28.185, (ii) Amazon resides in King County, and (iii) on information and belief, Defendants expressly consented to venue in this Court.

FACTS COMMON TO ALL CLAIMS

A. TRX's Intellectual Property

27. As a result of TRX's long-standing use of the TRX Trademarks, strong common law trademark rights have amassed in the TRX Trademarks. TRX's use of the marks has also

built substantial goodwill in and to the TRX Trademarks. The TRX Trademarks are well-known marks and valuable assets of TRX. TRX Products typically include at least one of the TRX Trademarks.

28. Several of the TRX Trademarks are registered with the United States Patent and Trademark Office, a non-exclusive list of which is included below:

Reg. No.	Trademark	Goods and Services
3,202,696	TRX	For: Manually operated multipurpose exercise, fitness, and sporting equipment, and instructional material sold together therewith as unit in class 028.
3,255,160	SUSPENSION TRAINING	For: Manually-operated exercise equipment in class 028.
4,027,129	TRX FORCE	For: Manually-operated exercise equipment in class 028.
4,741,049	(color mark)	For: Manually-operated exercise equipment, namely, extendible nylon strap-based trainer with two handles and fixed at a midpoint between the handles to a structure for allowing a user to use body weight to modulate the resistance felt during exercising with the trainer in class 028.

29. The above U.S. registrations for the TRX Trademarks are valid, subsisting, in full force and effect, and registrations 3,202,696 and 3,255,160 are incontestable pursuant to 15 U.S.C. § 1065. The registrations for the TRX Trademarks constitute prima facie evidence of their validity and of TRX's exclusive right to use the TRX Trademarks pursuant to 15 U.S.C. § 1057(b). True and correct copies of the United States Registration Certificates for the above-listed TRX Trademarks are attached hereto as *Exhibit A*.

30. The TRX Trademarks are distinctive when applied to the TRX Products, signifying to the purchaser that the products come from TRX and are manufactured to TRX's quality standards. Whether TRX manufactures the products itself or contracts with others to do so, TRX has ensured that products bearing the TRX Trademarks are manufactured to the highest quality standards.

- 31. The TRX Trademarks have been continuously used and never abandoned. The innovative marketing and product designs of the TRX Products have enabled the TRX brand to achieve widespread brand recognition and have made the TRX Trademarks some of the most well-known marks in the exercise and fitness industry. The outstanding reputation, and significant goodwill associated with the TRX brand have made the TRX Trademarks valuable assets of TRX.
- 32. TRX has expended substantial time, money, and other resources in advertising and promoting the TRX Trademarks, including expending millions of dollars annually in advertising, promoting and marketing featuring the TRX Trademarks. TRX has also been the subject of extensive publicity and has been featured in popular magazines including, but not limited to, *Shape*, *Men's Fitness*, *Self*, *Muscle & Fitness*, *GQ*, *Triathlete*, *Women's Health*, *Men's Health*, *Vogue*, and *Sports Illustrated*. TRX has also been featured on *ABC News*, *The Today Show*, and in newspapers such as *The New York Times* and *The Wall Street Journal*. As a result of this publicity, products bearing the TRX Trademarks are widely recognized and exclusively associated by consumers, the public, and the trade as being high-quality products sourced from TRX. TRX Products have become among the most popular of their kind in the U.S. and the world. The TRX Trademarks have achieved tremendous recognition which has only added to the inherent distinctiveness of the marks. As such, the goodwill associated with the TRX Trademarks is of incalculable and inestimable value to TRX.
- 33. Genuine TRX Products are recognized by the public as being exclusively associated with the TRX brand. Since 2006, genuine TRX Products have been promoted and sold at the official trxtraining.com website. Sales of TRX Products via the trxtraining.com website are significant. The trxtraining.com website features proprietary content, images and designs exclusive to the TRX® brand.
- 34. Shortly after launching its official trxtraining.com website, TRX began selling genuine TRX Products on Amazon.com. Consumer awareness of TRX, its brand, and TRX Products was immediately enhanced and pushed to new heights because of the enormous reach

and visibility that Amazon has built as a trusted marketplace to a global consumer base. TRX was subsequently able to brand its own Amazon storefront, presenting the heritage story of TRX as a company to the massive Amazon consumer base and enabling genuine TRX Products to be housed on webpages that bore authorized TRX Trademarks and content.

B. Amazon's Marketplace & Anti-Counterfeiting Policies

- 35. To become a third-party seller on Amazon's website, sellers must agree to Amazon's Business Solutions Agreement ("BSA"), which governs the applicant's access to and use of Amazon's services and sets forth Amazon's rules and restrictions for selling through the website. By entering into the BSA, each seller represents and warrants that it "will comply with all applicable laws in [the] performance of [its] obligations and exercise of [its] rights" under the BSA.
- 36. The BSA incorporates (and sellers therefore agree to be bound by) Amazon's Anti-Counterfeiting Policy,² which explicitly prohibits the sale of counterfeit goods on the Amazon marketplace: "Customers trust that they can always buy with confidence on Amazon.com. Products offered for sale on Amazon.com must be authentic. *The sale of counterfeit products, including any products that have been illegally replicated, reproduced, or manufactured, is strictly prohibited.*" (emphasis added).
- 37. Amazon's Anti-Counterfeiting Policy further describes Amazon's commitment to preventing the sale and distribution of counterfeit goods in the Amazon marketplace, and the consequences Amazon imposes when it becomes aware of counterfeiting:

We take product authenticity very seriously. It is each seller's responsibility to source and sell only authentic products. If you sell counterfeit goods, we may immediately suspend or terminate your selling privileges and destroy inventory in our fulfillment centers without reimbursement. In addition, if we determine that a Seller Account has been used to engage in fraud or other illegal activity, remittances and payments may be withheld or forfeited. The sale of counterfeit goods can also lead to legal action by rights holders and civil and criminal penalties.

² Available at https://www.amazon.com/gp/help/customer/display.html/ref=hp left cn?ie=UTF8& nodeId=201166010.

We are constantly innovating on behalf of our customers and working with manufacturers, content owners, vendors, and sellers to improve the ways we detect and prevent counterfeit products from reaching our marketplace. We work hard on this issue every day because we know that our customers trust that they are buying authentic products when they shop on Amazon.com. This is why we stand behind the products sold on our site with our A-to-z Guarantee. We also encourage anyone who has a product authenticity concern to notify us, and we will investigate it thoroughly and take any appropriate actions.

C. TRX's Efforts to Combat Counterfeiting

- 38. The success of the TRX Products has resulted in the global proliferation of counterfeit TRX Products manufactured and distributed by counterfeiters seeking to exploit and profit from that success. As result of the threat from counterfeits, TRX has a worldwide anti-counterfeiting program and regularly investigates suspicious websites and online marketplace listings identified in proactive Internet sweeps and reported by consumers. Despite TRX's enforcement efforts online and on the ground, counterfeiters have persisted in manufacturing and selling counterfeit TRX Products online.
- 39. Counterfeiters often go to great lengths to conceal their identities and often use multiple and fictitious names and addresses to register and operate their massive network of Internet storefronts. Nonetheless, there are often numerous similarities among these storefronts. For example, many of the storefronts have virtually identical layouts, and the counterfeit TRX Products for sale bear similar irregularities and indicia of being counterfeit, suggesting that the counterfeit products were manufactured by and come from a common source.
- 40. In addition to operating under multiple fictitious names, counterfeiters use a variety of other common tactics to evade enforcement efforts. For example, counterfeit resellers, like Defendants, will often create new online marketplace accounts—on Amazon or other sites—under new aliases once they receive notice of a lawsuit. Further, counterfeit resellers, such as Defendants, typically operate multiple credit card merchant accounts and PayPal accounts behind layers of payment gateways so that they can continue operation in spite of TRX's enforcement efforts. It is also common for counterfeit resellers to maintain off-shore

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bank accounts outside the jurisdiction of the Court into which they routinely move the proceeds of their illegal sales.

D. **Defendants' Unlawful Conduct**

- 41. On information and belief, on or about March 9, 2012, Defendant Ferreira using the name Cheng Hak Yung—entered into the BSA with Amazon and created an Amazon Seller Account. On information and belief, Defendant Chau conspired with Defendant Ferreira to create and use this Seller Account to commit the wrongful conduct alleged in this Complaint.
- 42. On or about September 2, 2016, Defendants began marketing, advertising, selling, and distributing products advertised as "suspension straps" through their Seller Account on Amazon's marketplace.
- 43. In October 2016, Amazon received complaints that Defendants, through their Seller Account, were marketing and distributing counterfeit and/or "knock-off" goods.
- 44. On or about October 29, 2016, Amazon, through an outside third-party investigator, purchased the suspension straps marketed by Defendants through their Seller Account. Defendants shipped their products to Amazon's investigator, and the products were received on or about November 4, 2016.
- Defendants' products contained "TRX®" "TRX® ForceTM," and "TRX® 45. Suspension TrainerTM' labels and markings, mimicking the appearance of genuine TRX Products sold by TRX.
- 46. On or about November 8, 2016, based on the absence of certain identifying marks and numbers, as well as other conclusive indicia of counterfeiting, TRX confirmed that the above articles sold and shipped by Defendants through their Seller Account were not manufactured by or under license from TRX.
- 47. The products sold by Defendants bearing the TRX brand are unauthorized and infringing counterfeits of the actual and legitimate products of the same name manufactured by TRX. TRX has not licensed or authorized Defendants to use any of the TRX Trademarks, and none of the Defendants are authorized retailers of genuine TRX Products.

- 48. Defendants, without any authorization or license from TRX, have knowingly and willfully used and continue to use the TRX Trademarks in connection with the advertisement, distribution, offering for sale, and sale of counterfeit TRX Products into the United States and Washington over the Internet. Defendants have sold counterfeit TRX Products into the United States, including, on information and belief, the State of Washington.
- 49. At all times, Defendants Ferreira and Chau knew that the BSA prohibited the use of Amazon's marketplace platform to distribute counterfeit goods or to violate any applicable laws. Defendants knowingly and intentionally breached the BSA by marketing, selling, and distributing counterfeit goods on Amazon's marketplace. Defendants' marketing, manufacturing, sale, and distribution of counterfeit goods have deceived Amazon's consumers and Amazon, harmed TRX, and tarnished Amazon's brand.
- 50. On or about November 8, 2016, Amazon exercised its rights under the BSA to block Defendants' Seller Account and remove all of its product listings from the Amazon.com website.
- 51. Defendants' use of the TRX Trademarks in connection with the advertising, distribution, offering for sale, and sale of counterfeit TRX Products, including the sale of counterfeit TRX Products into the United States, including Washington, is likely to cause and has caused confusion, mistake, and deception by and among consumers and is irreparably harming TRX and Amazon.
- 52. In Amazon's experience, it is not uncommon for sellers of counterfeit goods blocked by Amazon to attempt to create new seller identities to obtain access to the Amazon marketplace. Therefore, unless Defendants and all of their affiliated and/or successor entities are immediately and permanently enjoined from using Amazon's website to sell goods and from continuing to infringe TRX's intellectual property rights, the harm caused by Defendants to Amazon, TRX, and consumers is likely to continue.

CAUSES OF ACTION

First Claim – by TRX Trademark Infringement and Counterfeiting (15 U.S.C. § 1114)

- 53. TRX incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 54. Defendants have, without authorization, used in commerce counterfeit imitations of federally recognized TRX Trademarks in connection with the sale, offering for sale, distribution, and/or advertising of infringing goods. The TRX Trademarks are highly distinctive marks. Consumers have come to expect the highest quality from TRX Products sold or marketed under the TRX Trademarks.
- 55. Defendants have sold, offered to sell, marketed, distributed, and advertised products bearing counterfeit reproductions of the TRX Trademarks without TRX's permission.
- 56. TRX is the exclusive owner of the TRX Trademarks. TRX's United States Registrations for the TRX Trademarks (*Exhibit A*) are in full force and effect. Upon information and belief, Defendants have knowledge of TRX's rights in the TRX Trademarks, and are willfully infringing and intentionally using counterfeits of the TRX Trademarks. Defendants' willful, intentional and unauthorized use of the TRX Trademarks is likely to cause, and is causing, confusion, mistake, and deception as to the origin and quality of the counterfeit TRX Products among the general public.
- 57. Defendants' activities constitute willful trademark infringement and counterfeiting under Section 32 of the Lanham Act, 15 U.S.C. § 1114.
- 58. As a result of Defendants' wrongful conduct, TRX is entitled to recover its actual damages, Defendants' profits attributable to the infringement, and treble damages and attorneys' fees pursuant to 15 U.S.C. § 1117(a) and (b). Alternatively, TRX is entitled to statutory damages under 15 U.S.C. § 1117(c).
- 59. TRX is further entitled to injunctive relief. TRX has no adequate remedy at law for Defendants' wrongful conduct because, among other things: (a) the TRX Trademarks are

unique and valuable property that have no readily determinable market value; (b) Defendants' infringement constitutes harm to TRX's reputation and goodwill such that TRX could not be made whole by any monetary award; (c) if Defendants' wrongful conduct is allowed to continue, the public is likely to become further confused, mistaken, or deceived as to the source, origin, or authenticity of the counterfeit TRX Products; and (d) Defendants' wrongful conduct, and the result harm to TRX, is continuing.

Second Claim – by TRX False Designation of Origin, False Advertising, and Unfair Competition (15 U.S.C. § 1125)

- 60. TRX incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 61. By using the TRX Trademarks on the counterfeit TRX Products, Defendants have made false and misleading representations and descriptions of fact in connection with the offering for sale and sale of counterfeit TRX Products. Defendants' false and misleading representations and descriptions of fact misrepresent the nature, characteristics, qualities, or origin of their goods, services, and commercial activities.
- 62. Defendants' promotion, marketing, offering for sale, and sale of counterfeit TRX Products has created and is creating a likelihood of confusion, mistake, and deception among the general public as to the affiliation, connection, or association with TRX or the origin, sponsorship, or approval of Defendants' counterfeit TRX Products by TRX.
- 63. Defendants' use of the TRX Trademarks and its false and misleading representations and descriptions of fact in interstate commerce in connection with its offering for sale of counterfeit TRX Products has either deceived or has the capacity to deceive a substantial segment of potential consumers, and such deception is material, in that it is likely to influence the consumers' purchasing decisions.
- 64. Defendants have used, and continue to use, TRX Trademarks without authorization to compete unfairly with TRX and to deceive consumers.

- 65. Defendants' wrongful conduct constitutes false designation of origin, false advertising, and unfair competition, all willful violations of Section 43 of the Lanham Act, 15 U.S.C. § 1125. Defendants' wrongful conduct is likely to continue unless restrained and enjoined.
- 66. As a result of Defendants' wrongful conduct, TRX is entitled to recover its actual damages, Defendants' profits attributable to the infringement, and treble damages and attorneys' fees pursuant to 15 U.S.C. § 1117(a) and (b). Alternatively, TRX is entitled to statutory damages under 15 U.S.C. § 1117(c).
- 67. TRX is further entitled to injunctive relief. TRX has no adequate remedy at law for Defendants' wrongful conduct because, among other things: (a) Defendants' conduct constitutes harm to TRX such that TRX could not be made whole by any monetary award; (b) if Defendants' wrongful conduct is allowed to continue, the public is likely to become further confused, mistaken, or deceived as to the source, origin, or authenticity of the counterfeit TRX Products; and (c) Defendants' wrongful conduct, and the resulting harm to TRX, is continuing.

Third Claim – by All Plaintiffs Declaratory Judgment (RCW Ch. 7.24)

- 68. Plaintiffs incorporate by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 69. An actual controversy has arisen between Plaintiffs and all Defendants, in that Plaintiffs contend—and believe that Defendants would deny—the following:
 - a. Defendants marketed, sold, and distributed counterfeit TRX Products through the Amazon marketplace.
 - b. Defendants infringed and misused the intellectual property rights of TRX.
 - c. Defendants Ferreira and Chau personally participated in and/or had the right and ability to supervise, direct, and control the conduct alleged herein, and derived a direct financial benefit from that wrongful conduct.
 - 70. The parties have genuine and opposing interests, which are direct and substantial.

- 71. Plaintiffs have suffered, are suffering, and will continue to suffer invasion of their statutory, common law, and contractual rights due to Defendants' wrongful conduct.
- 72. A judicial determination of the parties' controversy would provide final and conclusive relief.
- 73. For these and other reasons, Plaintiffs are entitled to a declaration that conclusively determines those controversies listed above.

Fourth Claim – by Amazon False Advertising (Lanham Act, 15 U.S.C. § 1125(a))

- 74. Amazon incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 75. Defendants infringed and misused the intellectual property rights of TRX in marketing, selling, and distributing products through the Amazon marketplace, thereby making false and misleading statements of fact about the origin, sponsorship or approval of the goods they sold.
- 76. These statements deceived or had the capacity to deceive Amazon as to whether Defendants were selling counterfeit goods in violation of BSA. Defendants' deceptive acts were material to Amazon's decision to allow Defendants to sell their goods on the Amazon marketplace because Amazon would not have permitted them to sell their goods but for the deceptive acts.
- 77. Defendants' acts constitute willful false statements in connection with goods and/or services distributed in interstate commerce, in violation of § 43(a) of the Lanham Act, 15 U.S.C. § 1125(a).
- 78. Defendants Ferreira and Chau are subject to liability for the wrongful conduct alleged herein, both directly and under various principles of secondary liability, including without limitation, respondeat superior, vicarious liability, and/or contributory infringement.

- 79. Defendants' acts have caused irreparable injury to Amazon. The injury to Amazon is and continues to be ongoing and irreparable. An award of monetary damages alone cannot fully compensate Amazon for its injuries, and Amazon lacks an adequate remedy at law.
- 80. Amazon is entitled to an injunction against Defendants, their officers, agents, representatives, servants, employees, successors and assigns, and all other persons in active convert or participation with them, as set forth in the Prayer for Relief below, along with its attorneys' fees and costs in bringing this lawsuit.

Fifth Claim – by Amazon Breach of Contract

- 81. Amazon incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 82. Defendant Ferreira and/or Chau established Amazon Seller Accounts and entered into Amazon's BSA. Defendants also contractually agreed to be bound by the Conditions of Use of the Amazon website.
- 83. Defendants' infringement and misuse of the intellectual property rights of TRX materially breaches their contractual obligations to Amazon.
- 84. Defendants are subject to liability for the wrongful conduct alleged herein, both directly and under various principles of secondary liability, including without limitation, respondent superior, vicarious liability, and/or contributory infringement.
- 85. Defendants' acts have caused irreparable injury to Amazon, and that injury is ongoing. An award of monetary damages alone cannot fully compensate Amazon for its injuries, and Amazon lacks an adequate remedy at law.
- 86. Amazon is entitled to an injunction against Defendants, their officers, agents, representatives, servants, employees, successors and assigns, and all other persons in active convert or participation with them, as set forth in the Prayer for Relief below.

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<u>Sixth Claim – by TRX</u> Imposition of a Constructive Trust

- 87. TRX incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 88. By virtue of Defendants' wrongful conduct, Defendants have illegally received money and profits that rightfully belong to TRX.
- 89. On information and belief, Defendants hold the illegally received money and profits in the form of bank accounts, real property, or personal property that can be located and traced. All such money and profits, in whatever form, are held by Defendants as a constructive trustee for TRX.

Seventh Claim – by TRX Accounting

- 90. TRX incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 91. TRX is entitled, pursuant to 17 U.S.C. § 504 and 15 U.S.C. § 1117, to recover any and all profits of Defendants that are attributable to the acts of infringement.
- 92. TRX is entitled, pursuant to 17 U.S.C. § 504 and 15 U.S.C. § 1117, to actual damages or statutory damages sustained by virtue of Defendants' acts of infringement.
- 93. The amount of money due from Defendants to TRX is unknown to TRX and cannot be ascertained without a detailed accounting by Defendants of the precise number of counterfeit TRX Products advertised, marketed, offered for sale, sold, or distributed by Defendants.

PRAYER FOR RELIEF

WHEREFORE, Amazon respectfully prays for the following relief:

- A. That the Court issue an order permanently enjoining Defendants, their officers, agents, representatives, servants, employees, successors and assigns, and all others in active concert or participation with them, from:
 - (i) selling products on any of Amazon's websites;

- (ii) opening any Amazon Seller Accounts;
- (iii) assisting, adding or abetting any other person or business entity in engaged or performing any of the activities referred to in subparagraphs(i) and (ii) above;
- B. That the Court enter judgment in Amazon's favor on all claims brought by Amazon; and

WHEREFORE, TRX respectfully prays for the following relief:

- C. That Defendants, their affiliates, officers, agents, servants, employees, attorneys, confederates, and all persons acting for, with, by, through, under or in active concert with them be temporarily, preliminarily, and permanently enjoined and restrained from:
 - (i) using the TRX Trademarks or any reproductions, counterfeit copies or colorable imitations thereof in any manner in connection with the distribution, marketing, advertising, offering for sale, or sale of any product that is not a genuine TRX Product or is not authorized by TRX to be sold in connection with the TRX Trademarks;
 - (ii) passing off, inducing, or enabling others to sell or pass off any product as a genuine TRX Product or any other product produced by TRX, that is not TRX's or not produced under the authorization, control, or supervision of TRX and approved by TRX for sale under the TRX Trademarks;
 - (iii) committing any acts calculated to cause consumers to believe that Defendants' counterfeit TRX Products are those sold under the authorization, control or supervision of TRX, or are sponsored by, approved by, or otherwise connected with TRX;
 - (iv) engaging in any other activity constituting an infringement of any of TRX's Trademarks, or of TRX's rights in, or right to use or to exploit, the TRX Trademarks; and

- (v) assisting, aiding, or abetting any other person or entity in engaging in or performing any of the activities listed above;
- D. That the Court enter an order pursuant to 15 U.S.C. § 1116 and 17 U.S.C. § 503 impounding all counterfeit TRX Products and/or materials bearing any of TRX's Trademarks, and any related business records, that are in Defendants' possession or under their control;
- E. That the Court enter an order declaring that Defendants hold in trust, as constructive trustees for the benefit of TRX, the illegal profits obtained from their distribution of counterfeit TRX Products and related materials, and requiring Defendants to provide TRX a full and complete accounting of all amounts due and owing to TRX as a result of Defendants' unlawful activities;
- F. That Defendants be required to pay all profits realized by Defendants by reason of their unlawful acts alleged herein, along with all general, special, actual, and statutory damages which TRX has sustained, or will sustain, as a consequence of Defendants' unlawful acts, and that such damages be enhanced, doubled, or trebled as provided for by 17 U.S.C. § 504(c) and 15 U.S.C. § 1117(b); and

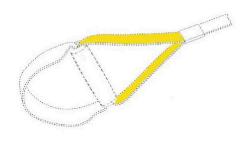
WHEREFORE, Plaintiffs further respectfully pray for the following relief:

- G. That Defendants be required to pay to Plaintiffs both the costs of this action and the reasonable attorneys' fees incurred by Plaintiffs in prosecuting this action; and
- H. That the Court grant Plaintiffs such other, further, and additional relief as the Court deems just and equitable.

1	DATED this 14 th day of November, 2016.
2	DAVIS WRIGHT TREMAINE LLP Attorneys for Plaintiffs Amazon.com, Inc. and
3	Fitness Anywhere LLC
4	By s/ Bonnie MacNaughton
5	By <u>s/ Bonnie MacNaughton</u> Bonnie E. MacNaughton, WSBA #36110 James Harlan Corning, WSBA #45177
6	1201 Third Avenue, Suite 2200 Seattle, WA 98101-3045
7	Tel: (206) 622-3150 Fax: (206) 757-7700
8	Email: bonniemacnaughton@dwt.com jamescorning@dwt.com
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Exhibit A

United States of America United States Patent and Trademark Office



Reg. No. 4,741,049

FITNESS ANYWHERE, LLC (DELAWARE LIMITED LIABILITY COMPANY)

Registered May 19, 2015 SAN FRANCISCO, CA 94133

755 SANSOME ST., STE 600

Int. Cl.: 28

FOR: MANUALLY-OPERATED EXERCISE EQUIPMENT, NAMELY, EXTENDIBLE NYLON STRAP-BASED TRAINER WITH TWO HANDLES AND FIXED AT A MIDPOINT BETWEEN THE HANDLES TO A STRUCTURE FOR ALLOWING A USER TO USE BODY WEIGHT TO MODULATE THE RESISTANCE FELT DURING EXERCISING WITH THE TRAINER, IN

TRADEMARK

CLASS 28 (U.S. CLS. 22, 23, 38 AND 50).

SUPPLEMENTAL REGISTER

FIRST USE 1-31-2005; IN COMMERCE 1-31-2005.

THE MARK CONSISTS OF THE COLOR YELLOW AS APPLIED TO THE STRAPS BETWEEN THE HANDLES AND FIXED MIDPOINT OF MANUALLY-OPERATED EXERCISE EQUIP-MENT. THE SHAPE OF THE GOODS AS DEPICTED IN DOTTED LINES IS SHOWN TO INDICATE THE POSITION OF THE MARK ON THE GOODS AND IS NOT CLAIMED AS A FEATURE OF THE MARK.

THE COLOR(S) YELLOW IS/ARE CLAIMED AS A FEATURE OF THE MARK.

SER. NO. 86-082,712, FILED P.R. 10-4-2013; AM. S.R. 1-25-2015.

VERNA BETH RIRIE, EXAMINING ATTORNEY



Michelle K. Len Director of the United States Patent and Trademark Office

REQUIREMENTS TO MAINTAIN YOUR FEDERAL TRADEMARK REGISTRATION

WARNING: YOUR REGISTRATION WILL BE CANCELLED IF YOU DO NOT FILE THE DOCUMENTS BELOW DURING THE SPECIFIED TIME PERIODS.

Requirements in the First Ten Years* What and When to File:

First Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) between the 5th and 6th years after the registration date. See 15 U.S.C. §§1058, 1141k. If the declaration is accepted, the registration will continue in force for the remainder of the ten-year period, calculated from the registration date, unless cancelled by an order of the Commissioner for Trademarks or a federal court.

Second Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between the 9th and 10th years after the registration date.* **See** 15 U.S.C. §1059.

Requirements in Successive Ten-Year Periods* What and When to File:

You must file a Declaration of Use (or Excusable Nonuse) and an Application for Renewal between every 9th and 10th-year period, calculated from the registration date.*

Grace Period Filings*

The above documents will be accepted as timely if filed within six months after the deadlines listed above with the payment of an additional fee.

*ATTENTION MADRID PROTOCOL REGISTRANTS: The holder of an international registration with an extension of protection to the United States under the Madrid Protocol must timely file the Declarations of Use (or Excusable Nonuse) referenced above directly with the United States Patent and Trademark Office (USPTO). The time periods for filing are based on the U.S. registration date (not the international registration date). The deadlines and grace periods for the Declarations of Use (or Excusable Nonuse) are identical to those for nationally issued registrations. See 15 U.S.C. §§1058, 1141k. However, owners of international registrations do not file renewal applications at the USPTO. Instead, the holder must file a renewal of the underlying international registration at the International Bureau of the World Intellectual Property Organization, under Article 7 of the Madrid Protocol, before the expiration of each ten-year term of protection, calculated from the date of the international registration. See 15 U.S.C. §1141j. For more information and renewal forms for the international registration, see http://www.wipo.int/madrid/en/.

NOTE: Fees and requirements for maintaining registrations are subject to change. Please check the USPTO website for further information. With the exception of renewal applications for registered extensions of protection, you can file the registration maintenance documents referenced above online at http://www.uspto.gov.

NOTE: A courtesy e-mail reminder of USPTO maintenance filing deadlines will be sent to trademark owners/holders who authorize e-mail communication and maintain a current e-mail address with the USPTO. To ensure that e-mail is authorized and your address is current, please use the Trademark Electronic Application System (TEAS) Correspondence Address and Change of Owner Address Forms available at http://www.uspto.gov.

United States of America United States Patent and Trademark Office

TRX FORCE

Reg. No. 4,027,129 FITNESS ANYWHERE, LLC (DELAWARE LIMITED LIABILITY COMPANY)

Registered Sep. 13, 2011 DOVER, DE 19901

Int. Cl.: 28 FOR: MANUALLY-OPERATED EXERCISE EQUIPMENT, IN CLASS 28 (U.S. CLS. 22, 23,

38 AND 50).

TRADEMARK FIRST USE 1-1-2010; IN COMMERCE 1-1-2010.

PRINCIPAL REGISTER THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PAR-

TICULAR FONT, STYLE, SIZE, OR COLOR.

OWNER OF U.S. REG. NOS. 3,202,696 AND 3,384,871.

SN 85-202,015, FILED 12-20-2010.

KEVIN DINALLO, EXAMINING ATTORNEY



Vans J. Wy

Director of the United States Patent and Trademark Office

REQUIREMENTS TO MAINTAIN YOUR FEDERAL TRADEMARK REGISTRATION

WARNING: YOUR REGISTRATION WILL BE CANCELLED IF YOU DO NOT FILE THE DOCUMENTS BELOW DURING THE SPECIFIED TIME PERIODS.

Requirements in the First Ten Years* What and When to File:

First Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) between the 5th and 6th years after the registration date. *See* 15 U.S.C. §§1058, 1141k. If the declaration is accepted, the registration will continue in force for the remainder of the ten-year period, calculated from the registration date, unless cancelled by an order of the Commissioner for Trademarks or a federal court.

Second Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between the 9th and 10th years after the registration date.* See 15 U.S.C. §1059.

Requirements in Successive Ten-Year Periods* What and When to File:

You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between every 9th and 10th-year period, calculated from the registration date.*

Grace Period Filings*

The above documents will be accepted as timely if filed within six months after the deadlines listed above with the payment of an additional fee.

The United States Patent and Trademark Office (USPTO) will NOT send you any future notice or reminder of these filing requirements.

*ATTENTION MADRID PROTOCOL REGISTRANTS: The holder of an international registration with an extension of protection to the United States under the Madrid Protocol must timely file the Declarations of Use (or Excusable Nonuse) referenced above directly with the USPTO. The time periods for filing are based on the U.S. registration date (not the international registration date). The deadlines and grace periods for the Declarations of Use (or Excusable Nonuse) are identical to those for nationally issued registrations. See 15 U.S.C. §§1058, 1141k. However, owners of international registrations do not file renewal applications at the USPTO. Instead, the holder must file a renewal of the underlying international registration at the International Bureau of the World Intellectual Property Organization, under Article 7 of the Madrid Protocol, before the expiration of each ten-year term of protection, calculated from the date of the international registration. See 15 U.S.C. §1141j. For more information and renewal forms for the international registration, see http://www.wipo.int/madrid/en/.

NOTE: Fees and requirements for maintaining registrations are subject to change. Please check the USPTO website for further information. With the exception of renewal applications for registered extensions of protection, you can file the registration maintenance documents referenced above online at http://www.uspto.gov.

United States of America United States Patent and Trademark Office

TRX

Reg. No. 4,998,892

FITNESS ANYWHERE LLC (DELAWARE LIMITED LIABILITY COMPANY)

755 SANSOME STREET

Registered July 12, 2016 SUITE 600

SULLEGUU

Int. Cl.: 25

SAN FRANCISCO, CA 94111

TRADEMARK

PRINCIPAL REGISTER

FOR: APPAREL FOR USE IN CONJUNCTION WITH GYM EXERCISING AND FITNESS CLASSES, NAMELY, LONG SLEEVE SHIRTS, SHIRTS, JERSEY'S, MOCK TURTLE NECKS, JACKETS, SKIRTS, ATHLETIC SLEEVES, HOODS, VESTS, TANK TOPS, BASELAYER TOPS, RAINPROOF JACKETS, UNDERSHIRTS, YOGA SHIRTS, ATHLETIC UNIFORMS, PADDED ELBOW COMPRESSION SLEEVES, CAMOUFLAGE JACKETS, CAMOUFLAGE SHIRTS, CAMOUFLAGE VESTS, PADDED SHIRTS, MOISTURE-WICKING SPORTS BRAS, MOISTURE-WICKING SPORTS SHIRTS, LEGGINGS, PANTS, PADDED PANTS, PADDED SHORTS, BASELAYER BOTTOMS, BOXER BRIEFS, BOXER SHORTS, UNDER WEAR, BRIEFS, JOGGING PANTS, CAMOUFLAGE PANTS, SWIMWEAR, YOGA PANTS, CAPRI PANTS, MOISTURE-WICKING SPORTS PANTS, SKORTS, UNITARDS, TRIATHLON CLOTHING, HATS, HEADWEAR FOR WINTER AND SUMMER, WRISTBANDS, SKULL CAPS, GLOVES, MITTENS, VISORS, BANDANAS, BEACHWEAR, BIKINIS, CAMOUFLAGE GLOVES, SWEATSHIRTS, IN CLASS 25 (U.S. CLS. 22 AND 39).

FIRST USE 9-0-2015; IN COMMERCE 9-0-2015.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

OWNER OF U.S. REG. NOS. 3,202,696, 4,018,159, AND OTHERS.

SN 86-388,661, FILED 9-8-2014.

WARREN L. OLANDRIA, EXAMINING ATTORNEY



Director of the United States Patent and Trademark Office

Michelle K. Len

REQUIREMENTS TO MAINTAIN YOUR FEDERAL TRADEMARK REGISTRATION

WARNING: YOUR REGISTRATION WILL BE CANCELLED IF YOU DO NOT FILE THE DOCUMENTS BELOW DURING THE SPECIFIED TIME PERIODS.

Requirements in the First Ten Years* What and When to File:

First Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) between the 5th and 6th years after the registration date. *See* 15 U.S.C. §§1058, 1141k. If the declaration is accepted, the registration will continue in force for the remainder of the ten-year period, calculated from the registration date, unless cancelled by an order of the Commissioner for Trademarks or a federal court.

Second Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between the 9th and 10th years after the registration date.* See 15 U.S.C. §1059.

Requirements in Successive Ten-Year Periods* What and When to File:

You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between every 9th and 10th-year period, calculated from the registration date.*

Grace Period Filings*

The above documents will be accepted as timely if filed within six months after the deadlines listed above with the payment of an additional fee.

*ATTENTION MADRID PROTOCOL REGISTRANTS: The holder of an international registration with an extension of protection to the United States under the Madrid Protocol must timely file the Declarations of Use (or Excusable Nonuse) referenced above directly with the United States Patent and Trademark Office (USPTO). The time periods for filing are based on the U.S. registration date (not the international registration date). The deadlines and grace periods for the Declarations of Use (or Excusable Nonuse) are identical to those for nationally issued registrations. See 15 U.S.C. §§1058, 1141k. However, owners of international registrations do not file renewal applications at the USPTO. Instead, the holder must file a renewal of the underlying international registration at the International Bureau of the World Intellectual Property Organization, under Article 7 of the Madrid Protocol, before the expiration of each ten-year term of protection, calculated from the date of the international registration. See 15 U.S.C. §1141j. For more information and renewal forms for the international registration, see http://www.wipo.int/madrid/en/.

NOTE: Fees and requirements for maintaining registrations are subject to change. Please check the USPTO website for further information. With the exception of renewal applications for registered extensions of protection, you can file the registration maintenance documents referenced above online at http://www.uspto.gov.

NOTE: A courtesy e-mail reminder of USPTO maintenance filing deadlines will be sent to trademark owners/holders who authorize e-mail communication and maintain a current e-mail address with the USPTO. To ensure that e-mail is authorized and your address is current, please use the Trademark Electronic Application System (TEAS) Correspondence Address and Change of Owner Address Forms available at http://www.uspto.gov.

United States of America United States Patent and Trademark Office

TRX

Reg. No. 4,731,160

FITNESS ANYWHERE LLC (DELAWARE LIMITED LIABILITY COMPANY)

Registered May 5, 2015 SAN FRANCISCO, CA 94111

755 SANSOME STREET, SUITE 600

Int. Cl.: 25

FOR: APPAREL, NAMELY, HATS AND CAPS, T-SHIRTS, HOODIES, SHORTS, AND SOCKS,

IN CLASS 25 (U.S. CLS. 22 AND 39).

TRADEMARK

FIRST USE 6-1-2007; IN COMMERCE 6-1-2007.

PRINCIPAL REGISTER

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PAR-

TICULAR FONT, STYLE, SIZE, OR COLOR.

OWNER OF U.S. REG. NOS. 3,202,696, 4,018,159 AND OTHERS.

SER. NO. 86-387,726, FILED 9-8-2014.

MARILYN IZZI, EXAMINING ATTORNEY



Michelle K. Zen

Director of the United States Patent and Trademark Office

REQUIREMENTS TO MAINTAIN YOUR FEDERAL TRADEMARK REGISTRATION

WARNING: YOUR REGISTRATION WILL BE CANCELLED IF YOU DO NOT FILE THE DOCUMENTS BELOW DURING THE SPECIFIED TIME PERIODS.

Requirements in the First Ten Years* What and When to File:

First Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) between the 5th and 6th years after the registration date. *See* 15 U.S.C. §§1058, 1141k. If the declaration is accepted, the registration will continue in force for the remainder of the ten-year period, calculated from the registration date, unless cancelled by an order of the Commissioner for Trademarks or a federal court.

Second Filing Deadline: You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between the 9th and 10th years after the registration date.* See 15 U.S.C. §1059.

Requirements in Successive Ten-Year Periods* What and When to File:

You must file a Declaration of Use (or Excusable Nonuse) **and** an Application for Renewal between every 9th and 10th-year period, calculated from the registration date.*

Grace Period Filings*

The above documents will be accepted as timely if filed within six months after the deadlines listed above with the payment of an additional fee.

*ATTENTION MADRID PROTOCOL REGISTRANTS: The holder of an international registration with an extension of protection to the United States under the Madrid Protocol must timely file the Declarations of Use (or Excusable Nonuse) referenced above directly with the United States Patent and Trademark Office (USPTO). The time periods for filing are based on the U.S. registration date (not the international registration date). The deadlines and grace periods for the Declarations of Use (or Excusable Nonuse) are identical to those for nationally issued registrations. See 15 U.S.C. §§1058, 1141k. However, owners of international registrations do not file renewal applications at the USPTO. Instead, the holder must file a renewal of the underlying international registration at the International Bureau of the World Intellectual Property Organization, under Article 7 of the Madrid Protocol, before the expiration of each ten-year term of protection, calculated from the date of the international registration. See 15 U.S.C. §1141j. For more information and renewal forms for the international registration, see http://www.wipo.int/madrid/en/.

NOTE: Fees and requirements for maintaining registrations are subject to change. Please check the USPTO website for further information. With the exception of renewal applications for registered extensions of protection, you can file the registration maintenance documents referenced above online at http://www.uspto.gov.

NOTE: A courtesy e-mail reminder of USPTO maintenance filing deadlines will be sent to trademark owners/holders who authorize e-mail communication and maintain a current e-mail address with the USPTO. To ensure that e-mail is authorized and your address is current, please use the Trademark Electronic Application System (TEAS) Correspondence Address and Change of Owner Address Forms available at http://www.uspto.gov.

Int. Cl.: 41

Prior U.S. Cls.: 100, 101 and 107

Reg. No. 3,255,161

United States Patent and Trademark Office

Registered June 26, 2007

SERVICE MARK PRINCIPAL REGISTER

SUSPENSION TRAINING

FITNESS ANYWHERE, INC. (CALIFORNIA CORPORATION)

1716 TARAVAL STREET

SAN FRANCISCO, CA 94116

FOR: PHYSICAL EDUCATION SERVICES; PHYSICAL FITNESS CONSULTATION; PHYSICAL FITNESS INSTRUCTION, IN CLASS 41 (U.S. CLS. 100, 101 AND 107).

FIRST USE 12-1-2005; IN COMMERCE 12-1-2005.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "TRAINING", APART FROM THE MARK AS SHOWN.

SER. NO. 78-787,950, FILED 1-9-2006.

DAWN FELDMAN, EXAMINING ATTORNEY

Int. Cl.: 28

Prior U.S. Cls.: 22, 23, 38 and 50

Reg. No. 3,255,160

United States Patent and Trademark Office

Registered June 26, 2007

TRADEMARK PRINCIPAL REGISTER

SUSPENSION TRAINING

FITNESS ANYWHERE, INC. (CALIFORNIA CORPORATION)

1716 TARAVAL STREET SAN FRANCISCO, CA 94116

FOR: MANUALLY-OPERATED EXERCISE EQUIPMENT, IN CLASS 28 (U.S. CLS. 22, 23, 38 AND 50).

FIRST USE 12-1-2005; IN COMMERCE 12-1-2005.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE "TRAINING", APART FROM THE MARK AS SHOWN.

SER. NO. 78-787,949, FILED 1-9-2006.

DAWN FELDMAN, EXAMINING ATTORNEY

Int. Cl.: 28

Prior U.S. Cls.: 22, 23, 38, and 50

Reg. No. 3,202,696

United States Patent and Trademark Office

Registered Jan. 23, 2007

TRADEMARK PRINCIPAL REGISTER

TRX

FITNESS ANYWHERE, INC. (CALIFORNIA CORPORATION) 1716 TARAVAL STREET SAN FRANCISCO, CA 94116

FOR: MANUALLY OPERATED MULTIPURPOSE EXERCISE, FITNESS, AND SPORTING EQUIPMENT, AND INSTRUCTIONAL MATERIAL SOLD TOGETHER THEREWITH AS UNIT, IN CLASS 28 (U.S. CLS. 22, 23, 38 AND 50).

FIRST USE 1-31-2005; IN COMMERCE 3-31-2005.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

SN 78-512,032, FILED 11-5-2004.

TARAH HARDY, EXAMINING ATTORNEY

FILED

16 NOV 14 AM 11:24

1 KING COUNTY SUPERIOR COURT CLERK 2 E-FILED CASE NUMBER: 16-2-27563-0 SEA 3

SUPERIOR COURT OF THE STATE OF WASHINGTON IN AND FOR KING COUNTY

AMAZON.COM, INC., a Delaware corporation,

No.

Plaintiff,

COMPLAINT FOR INJUNCTIVE AND OTHER EQUITABLE RELIEF

v.

TOYSNET, a business entity; KINAAE MINEO, an individual; YIYI LIU, an individual; DISK VISION a/k/a C NEW VISION LLC, a business entity: CHRISTOPHER DONOVAN, an individual; and JOHN DOES 1-10,

Defendants.

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Plaintiff Amazon.com, Inc. ("Amazon") brings this action to enjoin infringement and misuse of intellectual property rights, in addition to other relief, against Defendants ToysNet, Kinaae Mineo, Yiyi Liu, Disk Vision a/k/a C New Vision LLC, Christopher Donovan, and John Does 1-10, and alleges as follows:

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INTRODUCTION

1. Since opening its virtual doors on the World Wide Web in July 1995, Amazon.com has become one of the most trusted consumer brands in the world. Each day, millions of consumers use Amazon's website to purchase a wide range of products across dozens of product categories from Amazon and third-party sellers. The Amazon brand allows customers to shop with confidence online from Amazon's numerous websites around the world.

COMPLAINT - 1

Davis Wright Tremaine LLP LAW OFFICES Suite 2200 1201 Third Avenue Seattle, WA 98101-3045 206.622.3150 main · 206.757.7700 fax

- 2. Amazon depends on its reputation as an online marketplace where customers can conveniently select from the widest array of legitimate goods and services at competitive prices. Amazon's customers trust that when they make a purchase through Amazon's website—either directly from Amazon or from one of its millions of third-party sellers—they will receive authentic products manufactured by the true manufacturer of those products.
- 3. A small number of bad actors seek to abuse that trust by creating Amazon Seller Accounts and using Amazon's marketplace to market, sell, and distribute counterfeit goods. These sellers misuse and infringe the trademarks and other intellectual property of the actual manufacturer or rights owner of those goods to deceive consumers and Amazon. When customers purchase counterfeit goods, it undermines the trust that customers, sellers, and manufacturers place in Amazon, thereby tarnishing Amazon's brand and causing irreparable reputational harm.
- 4. Amazon has zero tolerance for counterfeits, and has invested heavily in protecting the integrity of the Amazon marketplace for consumers, sellers, and manufacturers. Amazon's anti-counterfeiting policy clearly prohibits the sale of counterfeit products: "The sale of counterfeit products, including any products that have been illegally replicated, reproduced, or manufactured, is strictly prohibited."
- 5. Amazon invests tens of millions of dollars annually developing sophisticated technology to detect bad actors and potentially counterfeit products, and it employs dedicated teams of software engineers, research scientists, program managers, and investigators to operate and continually refine its anti-counterfeiting program. Among other things, when sellers register to sell products through Amazon's Marketplace, Amazon's automated systems scan information about the sellers for signals that the sellers might be bad actors, and Amazon blocks those sellers during registration before they can offer any products for sale. On an ongoing basis, Amazon's systems also automatically and continuously scan thousands of variables related to sellers,

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¹ Available at https://www.amazon.com/gp/help/customer/display.html?nodeId=201166010.

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- 6. Amazon works closely with brands and rights owners to strengthen protections for their brands on Amazon.com. In addition, Amazon partners with rights owners and law enforcement to identify and prosecute sellers suspected of engaging in illegal activity. Lawsuits like this one, targeted directly at identified bad actors, further complement Amazon's efforts to prevent the sale and distribution of counterfeit goods.
- 7. As described throughout this Complaint, Defendants used Amazon's marketplace to market, sell, and distribute counterfeit goods purporting to be "Forearm Forklift" products manufactured and distributed by A.A.C. Forearm Forklift, Inc. Although Amazon's automated systems detected those inauthentic products and suspended Defendants and their listings, Defendants tried to further their fraudulent scheme by submitting forged invoices to Amazon purporting to show that their products were authentic. Defendants have deceived Amazon's customers and Amazon, infringed and misused the intellectual property rights of A.A.C. Forearm Forklift, Inc., and harmed the integrity of Amazon's marketplace. This harm will continue unless Defendants are immediately and permanently enjoined from using Amazon's website to sell goods or services.
- 8. Amazon therefore brings claims for injunctive and other relief against

 Defendants, including claims for declaratory judgment, a violation of the Lanham Act (15

 U.S.C. § 1125), and common law breach of contract.

PARTIES

- 9. Amazon is a Delaware corporation with its principal place of business in Seattle, Washington. Through its subsidiaries, Amazon owns and operates the Amazon.com website and equivalent international websites. Amazon has more than 250 million active customers.
- 10. On information and belief, Defendant ToysNet is a corporation with its principal place of business in Hacienda Heights, California.
- 11. On information and belief, Defendants Kinaae Mineo and Yiyi Liu are residents of California and own, operate, supervise, and/or control the conduct and business of ToysNet. On information and belief, Defendants Mineo and Liu either personally participated in and/or had the right and ability to supervise, direct, and control the wrongful conduct alleged in this Complaint, and derived a direct financial benefit from that wrongful conduct.
- 12. On information and belief, Defendant Disk Vision a/k/a C New Vision LLC ("Disk Vision") is a corporation with its principal place of business in Brandon, Florida.
- 13. On information and belief, Defendant Christopher Donovan is a resident of Kentucky and owns, operates, supervises, and/or controls the conduct and business of Disk Vision. On information and belief, Defendant Donovan either personally participated in and/or had the right and ability to supervise, direct, and control the wrongful conduct alleged in this Complaint, and derived a direct financial benefit from that wrongful conduct.
- 14. On information and belief, Defendants John Does 1–10 (the "Doe Defendants") are individuals and entities working in active concert to knowingly and willfully manufacture, import, distribute, offer for sale, and sell counterfeit Forearm Forklift products. The Doe Defendants supplied the counterfeit products described below to the other Defendants and knew and intended that such products would be resold to consumers in the United States, including in the State of Washington.

JURISDICTION & VENUE

15. The Court has original subject matter jurisdiction pursuant to RCW 2.08.010.

- 16. The Court has personal jurisdiction over all Defendants because they transacted business and committed tortious acts within and directed to the State of Washington, and Plaintiffs' claims arise from those activities. Defendants reached out to do business with Washington residents by operating one or more commercial, interactive internet storefronts through which Washington residents can purchase products bearing counterfeit versions of the trademarks and other intellectual property owned by Forearm Forklift. Defendants targeted sales from Washington residents by operating these internet storefronts that (i) offer shipping to the United States, including Washington; (ii) accept payment in U.S. dollars; and (iii) on information and belief, sold counterfeit products to residents of Washington. Each of the Defendants is committing tortious acts in Washington and has wrongfully caused Amazon substantial injury in Washington.
- 17. Venue is proper in this Court pursuant to RCW 4.12.025 because Defendants ToysNet and Disk Vision a/k/a C New Vision LLC entered into agreements with Amazon in King County, and Amazon performed work under that agreement within King County. Venue is also proper in this Court pursuant to Civil Rule 82(a) because (i) Defendants performed acts in King County giving rise to service pursuant to RCW 4.28.180 and 4.28.185, (ii) Amazon resides in King County, and (iii) Defendants expressly consented to venue in this Court.

FACTS COMMON TO ALL CLAIMS

18. To become a third-party seller on Amazon's website, sellers must agree to Amazon's Business Solutions Agreement ("BSA"), which governs the applicant's access to and use of Amazon's services and sets forth Amazon's rules and restrictions for selling through the website. By entering into the BSA, each seller represents and warrants that it "will comply with all applicable laws in [the] performance of [its] obligations and exercise of [its] rights" under the BSA.

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COMPLAINT - 6

- 19. The BSA incorporates (and sellers therefore agree to be bound by) Amazon's Anti-Counterfeiting Policy,² which explicitly prohibits the sale of counterfeit goods on the Amazon marketplace: "Customers trust that they can always buy with confidence on Amazon.com. Products offered for sale on Amazon.com must be authentic. *The sale of* counterfeit products, including any products that have been illegally replicated, reproduced, or manufactured, is strictly prohibited." (emphasis added).
- 20. Amazon's Anti-Counterfeiting Policy further describes Amazon's commitment to preventing the sale and distribution of counterfeit goods in the Amazon marketplace, and the consequences Amazon imposes when it becomes aware of counterfeiting:

We take product authenticity very seriously. It is each seller's responsibility to source and sell only authentic products. If you sell counterfeit goods, we may immediately suspend or terminate your selling privileges and destroy inventory in our fulfillment centers without reimbursement. In addition, if we determine that a Seller Account has been used to engage in fraud or other illegal activity, remittances and payments may be withheld or forfeited. The sale of counterfeit goods can also lead to legal action by rights holders and civil and criminal penalties.

We are constantly innovating on behalf of our customers and working with manufacturers, content owners, vendors, and sellers to improve the ways we detect and prevent counterfeit products from reaching our marketplace. We work hard on this issue every day because we know that our customers trust that they are buying authentic products when they shop on Amazon.com. This is why we stand behind the products sold on our site with our A-to-z Guarantee. We also encourage anyone who has a product authenticity concern to notify us, and we will investigate it thoroughly and take any appropriate actions.

- 21. On or about May 12, 2015, Defendant ToysNet entered into the BSA with Amazon and created an Amazon Seller Account. On or about May 21, 2016, Defendant ToysNet began marketing, advertising, selling, and distributing products using the name "Forearm Forklift" on the Amazon marketplace.
- 22. On or about June 1, 2016, Defendant Disk Vision entered into the BSA with Amazon and created an Amazon Seller Account. On or about June 17, 2016, Defendant Disk

² Available at https://www.amazon.com/gp/help/customer/display.html/ref=hp_left_cn?ie=UTF8& nodeId=201166010.

Vision began marketing, advertising, selling, and distributing products using the name "Forearm Forklift" on the Amazon marketplace.

- 23. On information and belief, Forearm Forklift is a registered trademark of Above All Co. Corp., and is used in commerce to describe patented products designed and manufactured by A.A.C. Forearm Forklift, Inc.
- 24. In addition to using the name "Forearm Forklift" to describe the products they sold, Defendants ToysNet and Disk Vision also used photographs, graphics, text, and other trade dress designed to induce Amazon and its customers into believing Defendants were selling genuine Forearm Forklift products.
- 25. On information and belief, the products sold by Defendants ToysNet and Disk Vision bearing the Forearm Forklift brand are unauthorized and infringing counterfeits of the actual and legitimate products of the same name manufactured by A.A.C. Forearm Forklift, Inc. On further information and belief, the counterfeit products sold by Defendants were packaged differently than the genuine articles manufactured and sold by A.A.C. Forearm Forklift, Inc., and were of a different width, length, material, quality, and manufacturing method.
- 26. On information and belief, A.A.C. Forearm Forklift, Inc. has not licensed or authorized Defendants to manufacture products bearing the Forearm Forklift brand, or to use or exploit the intellectual property rights of Above All Co. Corp. and/or A.A.C. Forearm Forklift, Inc. in manufacturing, marketing, selling, or distributing products bearing the Forearm Forklift brand.
- 27. On information and belief, Defendants have knowingly and willfully used, and continue to infringe and misuse, the intellectual property Above All Co. Corp. and/or A.A.C. Forearm Forklift, Inc. in connection with the advertisement, distribution, offering for sale, and sale of counterfeit Forearm Forklift products into the United States and Washington over the Internet. Defendants have sold counterfeit Forearm Forklift products into the United States, including, on information and belief, the State of Washington.

- 28. At all times, Defendants ToysNet and Disk Vision knew that the BSA prohibited the use of Amazon's marketplace to distribute counterfeit goods or to violate any applicable laws. Defendants knowingly and intentionally breached the BSA by marketing, selling, and distributing counterfeit goods on Amazon's marketplace. Defendants' marketing, manufacturing, sale, and distribution of counterfeit goods have deceived Amazon's consumers and Amazon, and have tarnished Amazon's brand.
- 29. On or about June 30, 2016, Amazon's automated mechanisms for detecting and removing counterfeits identified Defendant Disk Vision's listing for orange Forearm Forklift Lifting and Moving Straps as a suspected counterfeit, and Amazon removed the listing from Amazon.com. Amazon did not allow Disk Vision to resume listing Forearm Forklift straps until on or about September 5, 2016, after Disk Vision provided Amazon with a purported invoice showing Disk Vision acquired 1,000 Forearm Forklift products directly from the manufacturer. Amazon subsequently came to believe the invoice was forged. On information and belief, Disk Vision provided Amazon with the forged invoice to mislead Amazon into believing that Disk Vision was selling genuine Forearm Forklift straps when, in fact, it was not.
- 30. On or about September 23, 2016, Amazon's automated anti-counterfeiting mechanisms again identified Defendant Disk Vision's Forearm Forklift Listing as a suspected counterfeit, and Amazon exercised its rights under the BSA to block Disk Vision's Seller Account and remove all of its listings from the Amazon.com website.
- 31. Similarly, Amazon's automated anti-counterfeiting mechanisms identified Defendant ToysNet's listing for Forearm Forklift Moving and Lifting Straps as a suspected counterfeit, and Amazon removed ToysNet's Forearm Forklift listing. Amazon allowed ToysNet to resume listing Forearm Forklift straps only after ToysNet provided Amazon with a purported invoice showing ToysNet acquired 1,680 Forearm Forklift products directly from the manufacturer. Amazon subsequently came to believe the invoice was forged. On information and belief, ToysNet provided Amazon with the forged invoice to mislead Amazon into believing that ToysNet was selling genuine Forearm Forklift straps when, in fact, it was not.

	32.	On or about October 31, 2016, Amazon exercised its rights under the BSA to
block	Defend	ant ToysNet's Seller Account and remove all of its listings from the Amazon.com
webs	ite	

33. In Amazon's experience, it is not uncommon for sellers of counterfeit goods blocked by Amazon to attempt to create new seller identities to obtain access to the Amazon marketplace. Therefore, unless Defendants and all of their affiliated and/or successor entities are immediately and permanently enjoined from using Amazon's website to sell goods, the harm caused by Defendants to Amazon, legitimate third-party manufacturers/sellers like Forearm Forklift, and consumers is likely to continue.

CAUSES OF ACTION

First Claim Declaratory Judgment (RCW Ch. 7.24)

- 34. Amazon incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 35. An actual controversy has arisen between Amazon and all Defendants, in that Amazon contends—and believes that Defendants would deny—the following:
 - a. Defendants ToysNet and Disk Vision marketed, sold, and distributed counterfeit goods through the Amazon marketplace.
 - b. Defendants ToysNet and Disk Vision infringed and misused the intellectual property rights of Above All Co. Corp. and/or A.A.C.
 Forearm Forklift, Inc.
 - c. Defendants Mineo, Liu, and Donovan personally participated in and/or had the right and ability to supervise, direct, and control the conduct alleged herein, and derived a direct financial benefit from that wrongful conduct.
 - 36. The parties have genuine and opposing interests, which are direct and substantial.

- 37. Amazon has suffered, is suffering, and will continue to suffer invasion of its statutory, common law, and contractual rights due to Defendants' wrongful conduct.
- 38. A judicial determination of the parties' controversy would provide final and conclusive relief.
- 39. For these and other reasons, Amazon is entitled to a declaration that conclusively determines those controversies listed above.

Second Claim False Advertising (Lanham Act, 15 U.S.C. § 1125(a))

- 40. Amazon incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 41. Defendants ToysNet and Disk Vision infringed and misused the intellectual property rights of Above All Co. Corp. and/or A.A.C. Forearm Forklift, Inc. in marketing, selling, and distributing products through the Amazon marketplace, thereby making false and misleading statements of fact about the origin, sponsorship or approval of the goods they sold.
- 42. These statements deceived or had the capacity to deceive Amazon as to whether Defendants ToysNet and Disk Vision were selling counterfeit goods in violation of BSA. Defendants' deceptive acts were material to Amazon's decision to allow Defendants to sell their goods on the Amazon marketplace because Amazon would not have permitted them to sell their goods but for the deceptive acts.
- 43. Defendants ToysNet and Disk Vision's acts constitute willful false statements in connection with goods and/or services distributed in interstate commerce, in violation of § 43(a) of the Lanham Act, 15 U.S.C. § 1125(a).
- 44. Defendants Mineo, Liu, and Donovan are subject to liability for the wrongful conduct alleged herein, both directly and under various principles of secondary liability, including without limitation, respondent superior, vicarious liability, and/or contributory infringement.

- 45. Defendants' acts have caused irreparable injury to Amazon. The injury to Amazon is and continues to be ongoing and irreparable. An award of monetary damages cannot fully compensate Amazon for its injuries, and Amazon lacks an adequate remedy at law.
- 46. Amazon is entitled to an injunction against Defendants, their officers, agents, representatives, servants, employees, successors and assigns, and all other persons in active convert or participation with them, as set forth in the Prayer for Relief below, along with its attorneys' fees and costs in bringing this lawsuit.

Third Claim Breach of Contract

- 47. Amazon incorporates by reference the allegations of each and all of the preceding paragraphs as though set forth herein.
- 48. Defendants ToysNet and Disk Vision established Amazon Seller Accounts and entered into Amazon's BSA. Defendants also contractually agreed to be bound by the Conditions of Use of the Amazon website.
- 49. Defendants ToysNet and Disk Vision' infringement and misuse of the intellectual property rights of Above All Co. Corp. and/or A.A.C. Forearm Forklift, Inc. materially breaches their contractual obligations to Amazon.
- 50. Defendants Mineo, Liu, and Donovan are subject to liability for the wrongful conduct alleged herein, both directly and under various principles of secondary liability, including without limitation, respondent superior, vicarious liability, and/or contributory infringement.
- 51. Defendants' acts have caused irreparable injury to Amazon, and that injury is ongoing. An award of monetary damages cannot fully compensate Amazon for its injuries, and Amazon lacks an adequate remedy at law.
- 52. Amazon is entitled to an injunction against Defendants, their officers, agents, representatives, servants, employees, successors and assigns, and all other persons in active convert or participation with them, as set forth in the Prayer for Relief below.

PRAYER FOR RELIEF

WHEREFORE, Amazon respectfully prays for the following relief:

- A. That the Court issue an order permanently enjoining Defendants, their officers, agents, representatives, servants, employees, successors and assigns, and all others in active concert or participation with them, from:
 - (i) selling products on any of Amazon's websites;
 - (ii) opening any Amazon Seller Accounts;
 - (iii) assisting, adding or abetting any other person or business entity in engaged or performing any of the activities referred to in subparagraphs(i) and (ii) above;
- B. That the Court enter judgment in Amazon's favor on all claims brought by Amazon; and
- C. That Defendants be required to pay to Amazon both the costs of this action and the reasonable attorneys' fees incurred by Amazon in prosecuting this action; and
- D. That the Court grant Amazon such other, further, and additional relief as the Court deems just and equitable.

DATED this 14th day of November, 2016.

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